

Founded in
1997

HIGH STREET CAPITAL

Equity, Experience and Ideas for Middle Market Businesses

Investment Criteria	Industry Focus	Transaction Types
Revenues: Up to \$100mm	Outsourced Business Services	Control and Non-Control Acquisitions
Cash Flow: Up to \$10mm	Value-added Distribution & Logistics	MBOs/Recapitalizations
Geography: U.S. with primary focus East of the Rockies	Niche Manufacturing	Growth Equity

We are business builders. We are dedicated to and passionate about finding differentiated companies and fundamentally improving them. We back this strategy with our own personal capital and capital from our fully-committed \$165 million Fund V.

Our approach starts with recognizing opportunities to improve selected businesses within our market. It includes a willingness and ability to offer flexible and creative solutions to business owners looking for liquidity.

Flexibility: One size doesn't fit all. We recognize that every business is different and we will work diligently with owners and senior managers to customize a transaction.

Experience: With over 100 years of combined experience addressing the challenges unique to middle market companies as C-level managers, trusted advisors and patient investors, High Street Capital's team is able to provide creative solutions and intelligent, strategic counsel to its business partners.

Partnership: Our job is making our portfolio company management teams successful. In so doing, we will serve our investors well. We create alignment through equity participation for all key members of the management team.

Investing & Finance Team

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Operating Team

Kent C. Haeger

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- Business Services, Manufacturing, Distribution, Financial Services
- Expertise: Strategy, Sales & Marketing, Supply Chain

Timothy J. Kurth

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- Business Services, Education Services, Healthcare Services
- Expertise: Digital Engagement/Marketing, Product Management, eCommerce

Richard D. McClain




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- Transportation, Healthcare Services, Aerospace, Energy
- Expertise: Global Sourcing, Sales Force Effectiveness, Strategy, Plant Operations

Current Holdings

	Services	www.KnightMaterials.com designs, manufactures, installs and services custom acid-resistant linings and tower packing media used in corrosive processes for the chemical, environmental, and mining industries worldwide.	Canton, OH
	Manufacturing	www.Tramec.com manufactures and distributes engineered components primarily to the heavy-duty tractor and trailer OEM and aftermarket sales channels in the U.S.	Iola, KS
	Technology Services	www.NeoSystemsCorp.com provides outsourced managed services including accounting, IT, cybersecurity, cloud hosting, human capital, and systems integration to the government contractor market.	Tysons Corner, VA
	Technology Services	www.BCDInc.com is a provider of mission-critical and purpose-built video surveillance data storage appliances to security integrators, OEMs, and distributors around the world.	Buffalo Grove, IL
	Services	Southern Design provides landscaping and concrete foundation and finishing services to large, sophisticated home builders in the greater Atlanta MSA.	Atlanta, GA
	Services	www.SuburbanTeam.com is the premier provider of metal framing, drywall, and painting services for commercial, multi-family and residential construction customers in Wisconsin.	Waukesha, WI
	Distribution Services	www.CommodityBlenders.com is an independent feed mill producing and delivering custom dairy, poultry and swine feeds directly to farm operations.	West Salem, OH
	Manufacturing	www.ORBpacking.com is a beef processing facility exclusively serving Certified Organic, grass-fed, antibiotic-free and other niche markets.	Gordon, NE
	Services	www.CRFServices.com provides post-default mortgage insurance claims services, loss analysis and timeline oversight for investors and servicers of FHA, VA and other mortgages.	Albion, NY
	Distribution Services	www.Can-DoTape.com is a leading value-added customizer, converter and distributor of adhesive tapes, foams, films and foils to industrial, textile, automotive, distribution, and other end markets.	Nashville, TN

Selected Prior Investments

	Services	Avomeen is an analytical chemistry CRO with product testing, formulation development and deformulation analysis expertise serving pharmaceutical, industrial and legal end markets.	Ann Arbor, MI
	Distribution Services	Banner Medical related components for a widely diversified industrial and medical customer base.	Carol Stream, IL
	Manufacturing	ShoreMaster is the nation's leading manufacturer of residential waterfront equipment, including boat docks and lifts.	Fergus Falls, MN