



Founded in  
1997

# HIGH STREET CAPITAL

Equity, Experience and Ideas for Middle Market Businesses

Investment Criteria	Industry Focus	Transaction Types
Revenues: Up to \$100mm	Outsourced Business Services	Control and Non-Control Acquisitions
Cash Flow: Up to \$10mm	Value-added Distribution & Logistics	MBOs/Recapitalizations
Platforms: East of the Rockies	Niche Manufacturing	Growth Equity
Add-Ons: Throughout the U.S.		

**We are business builders.** We are dedicated to and passionate about finding differentiated companies and fundamentally improving them. We back this strategy with our own personal capital.

**Our approach starts with recognizing opportunities to improve selected businesses within our market.** It includes a willingness and ability to offer flexible and creative solutions to business owners looking for liquidity.

**Flexibility:** One size doesn't fit all. We recognize that every business is different and we will work diligently with owners and senior managers to customize a transaction.

**Experience:** With over 80 years of combined experience addressing the challenges unique to middle market companies as C-level managers, trusted advisors and patient investors, High Street Capital's team is able to provide creative solutions and intelligent, strategic counsel to its business partners.

**Partnership:** Our job is making our portfolio company management teams successful. In so doing, we will serve our investors well. We value incentives through equity participation for all key members of the management team so that the interests of all parties are aligned.

## Investing Team

### Joseph R. Katcha

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### Robert S. France

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### Andrew C. Simmons

Andrew@HighStreetCapital.com

### Charles W. Bossart

Charlie@HighStreetCapital.com

## Operating Team

### Richard D. McClain

Dick@HighStreetCapital.com

- Transportation, Healthcare Services, Aerospace, Energy
- Expertise: Global Sourcing, Sales Force Effectiveness, Strategy, Plant Operations

### Kent C. Haeger

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- Business Services, Manufacturing, Distribution, Financial Services
- Expertise: Strategy, Sales & Marketing, Supply Chain

### Timothy J. Kurth





Tim@HighStreetCapital.com

- Business Services, Education Services, Healthcare Services
- Expertise: Digital Engagement/Marketing, Product Management, eCommerce







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## Fund IV Holdings

	Manufacturing	<b>www.ORBpacking.com</b> is a beef processing facility exclusively serving Certified Organic, grass-fed, antibiotic-free and other niche markets.	Gordon, NE
	Services	<b>www.Avomeen.com</b> is an analytical chemistry CRO with product testing, formulation development and deformation analysis expertise serving pharmaceutical, industrial and legal end markets.	Ann Arbor, MI
	Services	<b>www.CRFServices.com</b> and <b>www.Reditusis.com</b> provide post-default mortgage insurance claims services, loss analysis and timeline oversight for investors and servicers of FHA, VA and other mortgages.	Albion, NY
	Distribution Services	<b>www.Can-DoTape.com</b> is a leading value-added customizer, converter and distributor of adhesive tapes, foams, films and foils to industrial, textile, automotive, distribution, and other end markets.	Nashville, TN
	Services	<b>www.AppliedProcess.com</b> is the leading provider of austempering and other high value-added heat treating services to foundry, machining and OEM customers.	Livonia, MI
	Distribution Services	<b>www.Banner-Medical.com</b> sources and precision finishes metal bar stock and related components for a widely diversified industrial and medical customer base.	Carol Stream, IL
	Services	<b>www.TLCcompanies.com</b> is the nation's largest provider of outsourced human resource services for the transportation industry.	Minneapolis, MN

## Selected Prior Investments

	Manufacturing	<b>ShoreMaster</b> is the nation's leading manufacturer of residential waterfront equipment, including boat docks and lifts.	Fergus Falls, MN
	Services	<b>BeneSys</b> provides healthcare payment processing as a third party administrator (TPA), software and computer services to multiemployer (Taft-Hartley) unions and VEBAs.	Troy, MI
	Manufacturing Services	<b>Koontz-Wagner</b> provides electrical control systems for power generation and oil/gas distribution, repairs electric motors, offers full service electrical contracting and manufactures aerospace, medical and defense components.	South Bend, IN
	Distribution	<b>Massey Fair</b> is a food ingredient broker and distributor providing outsourced purchasing and logistics services to food manufacturers nationwide.	Atlanta, GA